

BERITA ICCC INDONESIA JANUARI 2016



BERITA INTERN UNTUK
ANGGOTA DAN KOMUNIKASI
BAGI KALANGAN BISNIS DAN
PROFESI KRISTEN

ICCC (INTERNATIONAL
CHRISTIAN CHAMBER OF
COMMERCE) ADALAH MIMBAR
DIMANA PESAN KRISTUS BAGI
KITA DI ZAMAN INI DIJABARKAN,
DIBAGIKAN DAN DINYATAKAN
TERHADAP DUNIA BISNIS

NEW NATIONAL BOARD

National President
Umbu Pekuwali

Vice Presidents:

- Admin/Secretary
Nona Roa
- Finance/Treasurer:
Johanis S. Najooan
- Membership/Mentoring/ Network
Simon Aditan
- Teaching / Training
Benjamin B. Juwono
- Business Development/
Micro-Enterprise
Abraham Setiabudi
- Intercessors
Mohan U. Vasandani
- Young Professionals
Maria Sitorus
- Arbitrase
Tonny Sutjoadi
- Counseling & Mission Acts
Rev. Dr. Hosea Ltaniwan
- Publication
Manimbul L. Sitorus
- BOARD OF ADVISORS
(Mrs) Mieno L. Menayang
Eliezer H. Hardjo

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From the desk of National President



Shalom Mitra Tuhan di marketplace.
Kita ucapkan Selamat Jalan pada tahun 2015,
dan Selamat Datang pada tahun baru 2016 dan
saya berdoa, agar ditahun 2016, kita semakin
peka akan suara Tuhan, semakin tangguh dan
semakin dipercaya hal-hal yang lebih besar oleh
Nya.

Saya melihat banyak hal yang segera menjadi perhatian kita
untuk komunitas ICCC Indonesia sendiri atau untuk perdagangan dan
industri Kristiani di Indonesia. Lembaga dan Komunitas ini harus
bertumbuh baik dari segi jumlah keanggotaannya, maupun dalam
mendorong anggota-anggotanya bertumbuh dalam pengalaman
iman yang sejati dalam membangun bisnisnya, memfasilitasi secara
nyata agar terjadi pertukaran saran, barang dan jasa diantara sesama
anggota, mampu memberikan informasi yang valid tentang Indonesia
bagi pihak luar yang ingin berbisnis di Indonesia dan terutama ICC-
Indonesia mampu menjadi mitra pemerintah dalam era Masyarakat
Ekonomi ASEAN (MEA).

Berbicara tentang kesiapan memasuki MEA, setiap kita mau tidak
mau harus siap. Kita harus melihatnya sebagai peluang dan sebuah
langkah yang besar bagi Injil boleh dinyatakan di marketplace, tetapi
langkah ini harus diimbangi dengan sumber daya manusia, pelayanan
dan produk bisnis atau jasa yang sungguh dapat bersaing dengan
negara lain. Oleh karena itu perhatian ICC-Indonesia bukan saja
bagaimana membangun Iman yang sejati para anggotanya, namun
juga memfasilitasi anggota-anggotanya dan atau lembaga lain yang
dapat bersinergi supaya kemampuan profesional dalam menangani
bisnisnya juga bertumbuh dan sanggup bersaing dan pada akhirnya
juga sanggup melihat peluang-peluang bisnis yang ada di dalam
negeri bahkan di negara lain dalam MEA yang Tuhan sedang siapkan
bagi kebaikan anak-anakNYA.

Karena itu, dalam kesempatan ini, kami seluruh National Board ICCC
Indonesia mengajak bapak dan ibu sekalian dalam Kristus, pengusaha
dan profesional untuk hadir dalam acara ICC-ASIAN REGIONAL
CONFERENCE, 14-16 JANUARY 2016. Di SUNLAKE-HOTEL, SUNTER.
Pembicara-pembicara merupakan anak2 Tuhan yang diurapi dalam
bidangnya di marketplace. A.I. Paulus Bambang-Direksi Astra Group,
Jan Sturesson – salah satu dari top 10 CEO di Swedia, James Lockett- VP
Huawei International, Ps. DR. Rachmat Manullang - Senior Pastor and
Mission practitioner at ASIAN countries dan dua pembicara muda lain-
nya dari Singapore.

Mitra Tuhan di market place yang luar biasa, mewakili seluruh national
board, kami menyampaikan terimakasih untuk seluruh doa, donasi
dan partisipasi anda untuk ICC-Indonesia
Sampai jumpa di edisi bulan depan dan Tuhan Yesus memberkati anda
dan keluarga senantiasa. Terimakasih.

Umbu Pekuwali
National President
ICCC Indonesia
www.iccc-indonesia.com

MEMBERS FORUM

• MEMBERSHIP FEE

Bagi anda yang ingin bergabung dan member yang akan memperpanjang kartu keanggotaan anda untuk tahun 2016 agar segera menghubungi Simon Aditan – V.P. Membership Domain (HP: +62816974647 atau email: simonaditan@yahoo.com)

Annual Membership Fee untuk tahun 2016 kategori Developing Nation menjadi Rp. 750.000 (tujuh ratus limapuluh ribu rupiah) dimana US\$ 50 dikirim ke Kantor Pusat di Swedia sebagai syarat dan kewajiban International Membership

Membership Fee dapat ditransfer ke rekening ICCB Indonesia atau FORUKIN dibawah ini, dan mengirimkan bukti transfernya dengan fax ke alamat yang tercantum pada halamn pertama kiri bawah dari Newsletter ini:

Rekening Bank:

CIMB NIAGA BANK
Cabang Senen - Jakarta
No. 200-01-00012-00-0
a/n : Forum Komunikasi Usahawan Kristen Indonesia (FORUKIN).

**Wisdom and
Testimony**

How To Do Business Like Jesus Christ

BY TITO PHILIPS, JNR.

What is Jesus Christ to you?

To some, he's the greatest human who ever lived.

To others, he's the saviour of the world.

To me, he's the ***greatest entrepreneur ever!***

WHY?

Because he invented SALVATION and helped mankind solve our greatest problem ever; ***eternal life!***

Jesus didn't just die so you can make HEAVEN. He died so you can also reign on EARTH by building a *business that matters, change the world and profit from purpose!*

The 7 Business Principles Of Jesus Christ

The story of Jesus Christ is the most told story in the whole of human history. This is because it contains so much valuable lessons that have powerful impact on people.

In the spirit of Easter, I bring you 7 unusual business lessons from the life of the greatest entrepreneur ever -Jesus Christ!

1) PURPOSE – why do you exist?

This is where it all begins in business as well as in life. Unless the end is as clear as crystal, it's impossible to achieve greatness.

Jesus had a clear purpose for coming into the world – *to save humanity from eternal damnation and give eternal life.*

“For God so loved the world that he gave his only begotten son that who so ever believe in him shall not perish but have everlasting life” –
John 3:16

As entrepreneur, Jesus knew what is business was; *to die so that you and I can have eternal life.*

Great entrepreneurs begin with the end in mind. They have a clear purpose why they are in business. As a matter of fact, they started business to fulfill that purpose.

To them, business is how they fulfill purpose. You can only build something great if you started with something great in mind.

2) MESSAGE – what is your gospel?

Gospel means good news.

As an entrepreneur, Jesus had a gospel [message] he really wanted people to hear. His message was very compelling;

“Seek ye first the kingdom of God and his righteousness and all other things shall be added unto you”. –**Matt. 6:33**

This is a very compelling story. The idea of going after only one thing [kingdom of heaven] and having every other thing else is definitely a good news many people would love to hear.

As an entrepreneur, *what is your message?*

I talked about the importance of having a compelling message in this unusual article; The 3Ms Of Highly Effective Marketing.

Having a compelling message is crucial to your entrepreneurial success. A message is the foundation of all your marketing and the essence of your brand. Without one, your marketing will be ineffective.

Here's the link again, The 3Ms Of Highly Effective Marketing.

3) POSITIONING – who are your target market?

No one business can single-handedly meet the needs of everyone. The whole world is not your target market; even Jesus recognized this brutal fact.

“I have not come to call the righteous, but sinners.” –Matt. 9:13

As an entrepreneur, this is a major mistake you must avoid. Not everyone is your potential customer.

You have to differentiate and position your business so that those who will value what you are offering [product/service] can identify you easily.

Jesus didn't stay in the church like a pastor would; he was on the street in search of those who were lost. The lost don't come to church, they are in the world and Jesus understood this perfectly.

Positioning is about identifying your target market and going to them where they are with a message they want to hear.

Stop trying to be everything to everyone. Be something to someone –**POSITIONING!**

4) DISCIPLESHIP – who are your vision partners?

No great thing was ever achieved single-handedly by an individual.

Jesus didn't attempt to save the lost all by himself despite all his divine powers. He enlisted the help of others who were gifted in diverse areas.

“Come, follow me,” Jesus said, “and I will make you fishers of men.” –**Matt. 4:19**

Why did he do this?

The reason is so simple, but not so obvious.

Jesus realized he wasn't *omnipresent* –being everywhere at the same time. He knew he was going to die on the cross for the sin of mankind.

He had to raise others who would succeed him and carry on the gospel [message] while he was gone. These were his 12 disciples.

As an entrepreneur, are you trying to go it all by yourself?

This is how many end up in the deadliest business trap ever. You must realize that you are not going to be here forever. What you build should outlive you. The best way to do this is to institutionalize your business by working with a team of vision partners.

While I do understand that at first you might start out alone, this is no excuse **not** to seek out vision partners along the way.

Great businesses are not the result of an individual, but the collective efforts of several individuals.

5) INNOVATION – where are your signs and wonders?

Being great is not by mouth.

Being great is a function of impact –*signs and wonders*.

Great entrepreneurs are great because they make great things happen.

Jesus is the greatest entrepreneur ever because he was the most innovative ever.

Jesus healed the sick.

Jesus made the blind see.

Jesus walked on water.

Jesus turned water to wine.

Jesus rose the dead.

Jesus rose up from dead.

Above all, Jesus invented **salvation**, mankind's passport to *life after death*.

As an entrepreneur, your greatness is tied to how much great things you can make happen. Jesus made great things happen. He performed signs and wonders. He made impossible possible.

And here's what he has to say to you about innovation;

“Truly, truly, I say to you, whoever believes in me will also do the works that I do; and greater works than these will he do, because I am going to the Father”. –**John 14:12**

6) PROFITABILITY – how much souls/customers are you winning?

Great entrepreneurs build profitable businesses.

As there are two kinds of business; **good** and **great**. There are also two types of profit; **kind** and **cash**.

In Jesus' case, his profit was in *kind*.

His profitability is measured by the number of lives he saved. His business is saving lives so his bottom-line is measured in *kind* not in *cash*.

As an entrepreneur, part of building a business that matter is being profitable. As a matter of fact, the more your business matters, the more profitable you become.

Businesses that matter make these two types of profit; **kind** and **cash**.

Your **profit in kind** is the 'good' [impact] your goods and service is having in people's lives.

Your **profit in cash** is the money you are paid in exchange for the goods and services you provide.

Both are essential to your entrepreneurial success. In fact, your *profit in cash* is determined by your *profit in kind*.

The origin of both types of profit is value. **It's the good in your product/service that attracts people to pay you money in exchange for it.**

"The generous man will be prosperous, and he who waters will himself be watered." – **Prov. 11:25**

7) LEGACY – what will you be remembered for?

The true mark of great entrepreneurs is their ability to leave a mark in the sand of time.

Every December, we celebrate the birth of Jesus.

Every April, we celebrate his death and resurrection.

This is a man who lived over 2000 years ago and yet the world hasn't ceased to remember him year after year.

Why?

Because his legacy leaves on.

Jesus is not the only entrepreneur who has been able to achieve this feat. There are others like him whose legacy transcends their lifetime and are remembered throughout history.

But in his case, he gave his life to fulfill the purpose of the business.

"Just as the Son of Man did not come to be served, but to serve, and to give his life as a ransom for many." – **Matt. 20:28**

Great entrepreneurs use their lives to fight for a cause.

What are you prepared to die for?

What cause are you fighting with your life?

Conclusion

To do business like Jesus, you have to follow his 7 business principles;

- 1) **PURPOSE** – why do you exist?
- 2) **MESSAGE** – what is your gospel?
- 3) **POSITIONING** – who are your target market?
- 4) **DISCIPLESHIP** – who are your vision partners?
- 5) **INNOVATION** – where are your signs and wonders?
- 6) **PROFITABILITY** – how much souls/customers are you winning?
- 7) **LEGACY** – what will you be remembered for?

Your Turn

How has the life and principles of Jesus Christ impacted how you do business?

VISI DAN TUJUAN ICCC

International Christian Chamber of Commerce (ICCC) lahir dari kepatuhan terhadap visi yang diberikan selama kurun waktu enam tahun kepada seorang usahawan Swedia J. Gunnar Olson, yang diteguhkan dengan nubuatan dan terbukanya pintu kesempatan disekitarnya yang sebelumnya tertutup.



ICCC merupakan panggilan yang serius dan menantang bagi pengusaha Kristen untuk mengenali jaman yang sedang kita masuki dan dengan terang dari pengenalan itu memasuki dimensi iman yang baru yang

disediakan bagi mereka yang ...”*takut akan TUHAN ... berbicara satu sama lain ... dan menghormati namaNya.*” (Maleakhi 3: 16)

Visi ini memanggil para pengusaha dan kaum profesi di seluruh dunia yang terbebani untuk saling berhubungan, bertukar pendapat, memperdagangkan barang dan menyediakan jasa, saling mendukung dan menguatkan secara rohani dan materi. Berdasarkan eksistensi dari visi itu sendiri memproklamkan otoritas Kristus yang mutlak diseluruh dunia.

Pada intinya ICCC adalah kehendak TUHAN untuk memperluas tali kasih-Nya, melalui gereja-Nya, didalam dunia usaha. Hal ini menuntut para pelaku bisnis mencari terlebih dahulu Kerajaan-Nya dan segala Kebenaran-Nya.

Urajan tersedia bagi mereka yang dengan mata melihat dan telinga mendengar panggilan jaman.

Sebagaimana halnya Raja Daud yang menerima urapan untuk menjadi raja, jauh sebelum dia menjadi Raja, yang keadaan pada saat urapan diberikan sama sekali tidak mungkin bagi Daud untuk menjadi Raja, demikianlah ICCC memanggil para pengusaha Kristen sebelum peristiwanya terjadi untuk mengalami kebebasan masuk ke dalam dimensi baru, dimana sasaran, strategi dan perencanaan bersama-sama diwujudkan nyatakan sesuai dengan iman di dalam Kristus.

ICCC mencanangkan panggilan itu sejalan dengan rencana TUHAN bagi jaman ini sebagai kunci memperoleh berkat dan pertumbuhan dan agar dapat bangkit berkemenangan diatas gelombang ombak yang mengancam.

Panggilan ICCC: *“Mereka akan menjadi milik kesayanganKu sendiri, firman TUHAN semesta Alam pada hari yang Kusiapkan. Aku akan mengasihi mereka sama seperti seseorang menyayangi anaknya yang melayani dia. Maka kamu akan melihat kembali perbedaan antara orang benar dan orang fasik, antara orang yang beribadah kepada TUHAN dan orang yang tidak beribadah kepada-Nya.”* (Maleakhi 3: 17-18)

KEYAKINAN IMAN ICCC:

- Satu-satunya TUHAN pencipta segala sesuatu dalam kesatuan Trinitas: Bapa, Anak, dan Roh Kudus.
- Keilahian TUHAN Yesus Kristus. Kelahiran-Nya dari rahim seorang Perawan. Karya penebusan dosa manusia melalui kematian-Nya diatas kayu salib. Kebangkitan-Nya. Hak otoritas diri-Nya atas dunia dan Kedatangan-Nya yang kedua kali dalam Kuasa dan Kemuliaan-Nya.
- Alkitab, sepenuhnya sebagai Firman TUHAN yang mem8berikan inspirasi dan berbagai peraturan bagi kehidupan yang dilandasi iman.

- Keselamatan pribadi orang berdosa dan kebutuhannya untuk mengalami proses regenerasi melalui8 karya Roh Kudus dalam menuju menjadikannya sebagai manusia yang dikehendaki oleh TUHAN, seutuhnya.



Transformed Working Life (TWL) adalah Pelatihan resmi dari Kantor Internasional bagi anggota ICCC dalam memperlengkapi anggota dengan pengetahuan dan pemahaman latar belakang, tujuan dan penerapan prinsip-prinsip Kerajaan TUHAN bagi dunia bisnis dan profesi.

TWL diperuntukkan bagi anggota dan dapat diikuti secara Cuma-Cuma, namun terbuka juga bagi siap2a saja yang berminat untuk mengikutinya.

TWL diselenggarakan dalam bahasa Indonesia dan dilengkapi dengan buku panduannya, yang telah diterjemahkan kedalam Bahasa Indonesia juga, sehingga para peserta betul-betul akan memperoleh manfa'at yang besar dan mengalami transformasi dalam kehidupan pribadi maupun bisnisnya.

TWL difasilitasi oleh anggota National Board yang terlatih dan dikoordinir oleh V.P. Teaching: Benjamin B. Juwono bersama dengan Teaching Team: Johanis S. Najoran dan Eliezer H. Hardjo

Transformed Working Life (TWL) akan ditayangkan dalam salah satu channel di Indonesia agar dapat dimanfaatkan oleh para pebisnis & profesional Kristiani di Indonesia bagaimana menerapkan prinsip-prinsip Kerajaan Tuhan dalam kehidupan berbisnis dan bekerja mereka.

TWL bagi members secara rutin diadakan pada hari Sabtu ke 2 setiap bulan dan terbuka dan dianjurkan bagi semua member untuk mengikutinya sebagai pembekalan wajib.

DEVOTIONAL

New Beginnings Make New Endings

Cathy Irvin

I recently saw this quote, "No one can go back and start a new beginning, but anyone can start today and make a new ending" (Unknown). I really began to think about that statement. The conclusion was that we don't start over; but we begin again right where we are, making things better in our lives.

As a believer in Christ, it is not about saying I will do this and I won't do that and then dropping the idea or falling short. It is more about asking the Lord to help us each day, to fall deeper and deeper in love with Him. This way our focus will be set on the things of heaven and not on all this earthly stuff.

If I were to make a New Year resolution, it would be to have a deeper commitment, a deeper love, and a deeper worship for the Lord. In the beginning of this past year, He spoke to me in that still small voice in prayer and said, "I am more than enough. I am more than enough in every area of your life." He also said to tell others the same thing.

This year I am determined to make Him my all and all. He wants our undivided attention in spite of the distractions and temptations

that lie waiting around the corner. He has to be our main focus.

How we will end this year will be determined by how we started it. Did we want to get more "INTIMATE" with the lover of our soul? I looked up the word intimacy and the meaning is to be close, familiar, very personal and private.

Do you want a new ending this year? How do you want the ending of your life? If you're not a Christian, please know that this could be the best New Year of your life. Your life can be filled with hope and peace. To know what the ending will be is an extra bonus. Why should every year be the same as the one before with nothing really changing? After all, the New Year resolutions may or may not get accomplished.

If you are a Christian and you feel stagnate in your relationship with the Lord, then now is the time to rekindle the love affair with Him. He calls us to Himself and says, "Come away my beloved." Can you hear Him? He is tugging at your heart. The real ending in our life will be when Jesus says well done my good and faithful servant. That statement will be for someone who took the time to get to know Him, love Him, and that obediently followed Him.

Terimakasih atas waktu dan minat Anda membaca Berita ICCC Indonesia